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# *National Service Program*

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Pricing, Terms, and Conditions

Effective 2011 thru Dec. 31, 2012



Presented by the Deka Agent Network  
In conjunction with East Penn Manufacturing Co., Inc.

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### X) Preventative Maintenance

#### Battery Inspection:

Individual cell voltages, low and high voltage cell specific gravities and visual inspections of cables, connectors, sealing compound, tray and single-point watering systems. Battery inspection reports, with recommendations, will be issued after each inspection. (Batteries must be made accessible in a timely fashion to the service technician during the inspection process.)

<u>Battery Type</u>	<u>Cost per Battery</u>	<u>Inspection Option</u>
6 and 12 cell	Ecm'lhqt "c"s wqvg	standard j qwtnt "tcvgtu
18 cell	Ecm'lhqt "c"s wqvg	*ecm'lhqt "r tlelpi +to include
24 cell and over	Ecm'lhqt "c"s wqvg"	inspection of as many units as possible

#### Charger Inspection:

Chargers will be checked for proper AC line input, DC output voltage and current (amps), automatic control operation, pilot lights, ammeter, physical inspection of cables and connectors.

Cost: Ecm'lhqt "c"s wqvg

#### Battery Cleaning:

The appropriate Deka Service Representative will complete cleaning and neutralization of the batteries. Resealing of each battery will be performed as required.

Cost: Hrcv'f ckn' "tcvg"\*ecm'lhqt "r tlelpi 0-incluedeu as many units as possible.  
Hrcv'f ckn' "tcvg"\*ecm'lhqt "r tlelpi 0, two-person crew

### XI) Watering Systems

Represents installed pricing, per battery, for all major watering system OEM's, excluding delivery of system and travel charges if applicable:

Water Strings	Ecm'lhqt "r tlelpi per cell
Water Monitors	Ecm'lhqt "r tlelpi per unit



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### **XII) Battery Evaluation, Reconditioning and Repairs (In Shop)**

#### Battery Evaluation Includes:

- 1 - Wash battery, neutralizing acid shorts
- 2 - Equalize charge (constant current charging if necessary to drive acid from the plates)
- 3 - Acid adjustment
- 4 - Capacity load test
- 5 - Written report with recommendations

Cost per battery:	6 cell @	Ecmlhqt'r tlekp i 0
	12 cell @	Ecmlhqt'r tlekp i 0
	18 cell @	Ecmlhqt'r tlekp i 0
	24 cell @	Ecmlhqt'r tlekp i 0

#### Battery Evaluation and Reconditioning Includes:

1. All five steps of the above listed Battery Evaluation, and
2. Refurbish battery tray (excludes serious tray damage requiring actual replacement of tray)
3. Reseal battery top (as required)
4. Heat shrink minor cable damage
5. Apply anti-corrosive inhibitor to top of battery as needed

Cost per battery:	6 cell @	Ecmlhqt'r tlekp i 0
	12 cell @	Ecmlhqt'r tlekp i 0
	18 cell @	Call for pricing.
	24 cell @	Call for pricing.

#### Battery Repairs

All other battery repairs, including but not limited to, connector replacement, cell replacement, and cable replacement are done on a time and material basis at a standard hourly rate plus parts. (Call for pricing.)

### **XIII) Battery Repairs (Field)**

Field repairs, both emergency and scheduled, will be performed on a time and material basis at a standard hourly rate (minimum one hour), plus parts and travel. (Call for pricing.)



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### XIV) Charger Repairs (Field)

Repairs include, but are not limited to, replacement of pilot light, ammeters, contactors, connectors, and fuses, output cables, power transformers and automatic controls.

A standard hourly rate (minimum one hour), plus parts and travel (Call for pricing.)

### VI) Travel and Transportation

Service Call Travel Time: A standard hourly rate (Call for pricing.)

Pick up and Delivery Charges:  
(pricing is per trip, not per haulage item)

<u>Miles Traveled</u>	<u>Price</u>
1 to 25	Call for pricing.
26 to 60	Call for pricing.
61 to 100	Call for pricing.
101 to 150	Call for pricing.
150+	Call for pricing / mile

### VII) Parts Pricing

Parts pricing, and any applicable discount structure, is contingent on the frequency and quantities of each transaction. Consult your local Deka dealer for any pricing requirements.

### VIII) Rental Battery Program- subject to availability

(freight is the responsibility of the end user)

Prices quoted represent monthly rates and do not include any applicable taxes:

	<u>Batteries</u>	<u>Chargers</u>
6 cell	\$200	\$130
12 cell	\$315	\$170
18 cell	\$380	\$210
24 cell	\$450	\$250

### IX) Recycle Program

East Penn is an EPA approved, Part B permitted, reclamation site. Our EPA pad number is PAD002330165.



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For all facilities located in the Continental US:

- The end user location contacts either their local Deka Agent or East Penn Manufacturing for arranging/scheduling scrap pick up.
- Scrap batteries will be picked up by East Penn, its agent, or subcontractor on next available truck in the area. A nominal shipping and handling fee may apply in certain instances.
- There will be no credit issued for the spent batteries returned. This service is extended to our customers as a safe and legal means of disposal and offers compliance to EPA and DOT regulations.
- All scrap will be disposed of through East Penn's Metals Division in Lyon Station, Pennsylvania.
- The local end user facility is responsible for the following:
  - Providing quantity and model number of batteries available for pick up.
  - Provide contact name and telephone numbers at pick up location.
  - Have scrap batteries palletized, banded with steel banding, upright and ready to load.
  - East Penn, its agents, and subcontractors cannot accept leakers, as it puts us in violation of DOT codes.
  - Batteries must be of lead/acid construction as foreign contaminants could potentially damage our smelting process.



**DEKA AGENT NETWORK ORGANIZATION**

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